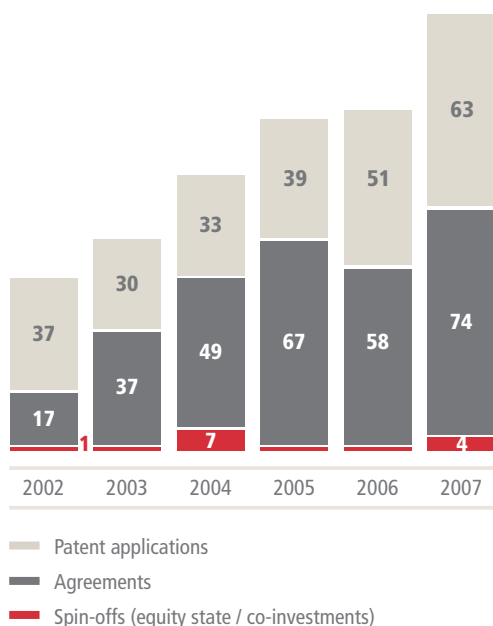


# ascenion

Life Science into Business



## Marketing Ideas

We advise public life-science research institutions in all aspects of intellectual property asset management. With our support, commercially attractive inventions, materials and know-how are promptly identified and given appropriate patent protection.

We find suitable industrial partners, negotiate licensing and co-operation agreements, and accompany start-ups on the road to independence. Ideas thereby lead to new jobs and products, such as a novel anti-cancer drug or a procedure for identifying harmful bacteria in drinking water.

## Licence Agreements and Spin-offs

Since its foundation in 2001, Ascenion has negotiated over 300 agreements between research and industry and has accompanied numerous Spin-offs through their foundation and early growth.

We hold equity in 15 of these companies. The proceeds from commercialisation flow back to the research institutions.

Ascenion's employees are present in Munich, Berlin, Braunschweig, Hamburg, Hanover and Neuherberg.



## Over 600 Technologies

Ascenion is the exclusive partner of 12 life-science institutes in the Helmholtz and Leibniz Associations, one Medical School and also of the MGC-Foundation. We currently market more than 600 technologies, together with a varied range of research materials, e.g. antibodies, animal models and vectors.

We offer over 600 technologies, materials and tools.



### Partners

Helmholtz Association

HMGU: Helmholtz Zentrum München – Research Center for Environmental Health

HZI: Helmholtz Centre for Infection Research

MDC: Max Delbrück Centre for Molecular Medicine

Leibniz Association

BNI: Bernhard Nocht Institute for Tropical Medicine

DIfE: German Institute of Human Nutrition

DPZ: German Primate Center

FMP: Leibniz Institute for Molecular Pharmacology

FLI: Leibniz Institute for Age Research – Fritz Lipmann Institute

FZB: Research Center Borstel – Leibniz-Center for Medicine and Biosciences

HKI: Leibniz Institute for Natural Product Research and Infection Biology – Hans-Knoell-Institute

HPI: Heinrich Pette Institute for Experimental Virology and Immunology

IPK: Leibniz Institute of Plant Genetics and Crop Plant Research

Medical Schools

MHH: Hanover Medical School

MGC-Foundation: Mouse Genetics Cologne Foundation

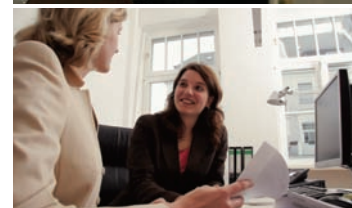
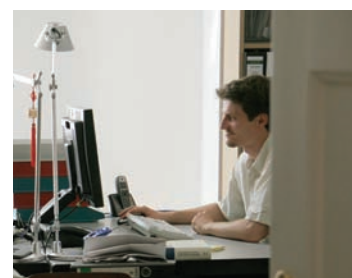
## Services

We offer our services to public research institutions, universities, hospitals, freelance inventors and companies:

- Identifying commercially attractive inventions
- Scanning publications for patent-relevant content
- Technology audits and portfolio management
- Supporting inventors
- Evaluating the commercial potential of inventions and technologies (NPV)
- Developing patent protection strategies
- Accompanying the patenting process
- Developing commercialisation strategies: licensing, co-operation, start-ups
- Finding industrial partners; negotiating research, service and licensing agreements
- Coaching and advising company founders
- Active management of company equity
- Checking co-operation agreements for sections relating to patent protection
- Consistent follow-up to ensure that agreements are being observed
- Finding and prosecuting patent infringements

## Our Team

We are an experienced team of scientists, lawyers, management consultants and analysts. We can solve the complex questions of patent protection and exploitation that typically arise in the life-science field efficiently and from a single source. Ascenion has a total of 20 employees. Our headquarters are in Munich. Further offices are in Berlin, Braunschweig, Hamburg, Hanover and Neuherberg.



### Mouse Genetics Cologne Foundation

For the MGC-Foundation Ascenion exclusively markets over 50 mouse models which were developed by Prof Klaus Rajewsky.  
[www.mgc-foundation.de](http://www.mgc-foundation.de)

### Life-Science Foundation

Ascenion is a 100% subsidiary of the Life-Science Foundation for the Promotion of Science and Research. More information at [www.life-science-stiftung.org](http://www.life-science-stiftung.org)

### Genome Marketplace

Ascenion co-ordinates the centralised technology transfer in the „Program for Medical Genome Research“ (NGFN-Plus/NGFN-Transfer) together with Max Planck Innovation, the Max Planck Institute’s technology transfer centre. More information at [www.genome-marketplace.de](http://www.genome-marketplace.de)